# NEW GORBALS HOUSING ASSOCIATION LIMITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

**Registered Housing Association No.: HAL211** 

Financial Services Authority No.: 2309S

Charity No.: SC041164

BAKER TILLY UK AUDIT LLP Chartered Accountants

Glasgow

#### FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 MARCH 2011

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Registration Particulars:		
Financial Services Authority	Industrial & Provident Sch Registered Number: 23099	
Scottish Housing Regulator	Housing (Scotland) Act 20 Registered Number: HAL	
Office of Scottish Charity Regulator	Charity and Trustee Invest Scottish Charity Number:	•

#### REPORT OF COMMITTEE OF MANAGEMENT

#### 31 MARCH 2011

The Committee of Management present their 21st Annual Report together with the audited accounts for the year ended 31 March 2011.

#### **Principal Activity**

The principal activity of the Association is the provision of social housing:

- to improve the quality of the housing and management service for the people of the Gorbals area;
- to consolidate tenant control and involvement in the Association;
- to contribute to meeting the needs of people living in the Gorbals area;
- to provide housing at affordable and sustainable rent levels;
- to develop through conversions and new buildings other types of housing such as those for the elderly and single people, and for those seeking low cost home ownership.

#### Review

In our last Annual Report, it was noted that huge breakthroughs had been made in our plans for the acquisition of GHA homes in the Gorbals and the regeneration of Laurieston. This year, we are able to report that both of these initiatives have actually materialised.

First of all, the transfer of the GHA homes happened on the 28<sup>th</sup> March 2011 after the GHA tenants voted massively in favour of transfer (over 90% of those voting said yes to transfer). The transfer was the end of 8 years hard work in pursuit of a fair transfer to New Gorbals and it marks the beginning of a new chapter in the further improvement of housing conditions and services in the Gorbals. The transfer brings huge challenges – including the demolition of 650 high rise flats at Sandiefield Road and Norfolk Court – but we have inherited significant financial and staff resources which will allow us to make a good job of it. If we don't improve things then we'll have no excuses.

Secondly, we received grant approval for the construction of 200 new build units in Laurieston on 31<sup>st</sup> March 2011. In the current climate this is a massive award to the Association at a time when very little is being approved elsewhere in the city. The grant amounts to £14m which we will spend over the next 3 years. On top of this we are raising £10m in private finance to build this project.

The stock transfer and regeneration of Laurieston will put the physical regeneration of the Gorbals on track for substantial completion within 3 years or so. However, the full completion of Laurieston is likely to take over 10 years and there is a lot of work to be done to finish Crown Street itself which still has two vacant sites and a third joining them once the demolition of the Sandiefield flats takes place. In other words, there is still an awful lot left to be done.

While all of this points to exciting times ahead in development and investment, it will all mean nothing if we fail to manage and maintain our houses properly. We have maintained our excellent performance in Housing Management, Maintenance and Financial Management. Our turnover is extremely low – below 5% - which is always a good indication of the stability and popularity of our stock. Our re-letting times are excellent and demand is increasing. We continue to perform extremely well so far as our repairs service is concerned with tenant satisfaction rates at 99% and 97% of repairs completed within our published timescales.

Despite very depressing times in the economy and the hardship being faced by many households, we have had an excellent year and we are looking forward to delivering what we promised to the ex GHA tenants, making real progress with the regeneration of Laurieston and maintaining the high standards we have set for ourselves in all aspects of our work.

#### REPORT OF COMMITTEE OF MANAGEMENT

#### 31 MARCH 2011 (Continued)

#### Turnover

Turnover of £5,997,559 (2010 £5,168,433) relates to the income from the letting of properties at affordable rents and the provision of factoring services. Included within turnover is an exceptional credit of £17,848,996 (2010: £nil) relating to the dowry received for the second stage transfer undertaken in the year as included in note 23.

#### Financing and Liquidity

During the year further loans of £3,562,157 (2010: £5,583,539) were drawn down. Under the terms of the financing agreement, there are a number of financial and operational covenants that limit the Association's operating and financial flexibility. A failure to comply with any of these covenants could result in default under the agreement and an acceleration of repayment of the debt outstanding.

#### **Treasury Management**

The Association has an active treasury management function, which operates in accordance with the Treasury Policy approved by the Committee of Management. In this way the Association manages its borrowing arrangements to ensure that it is always in a position to meet its financial obligations as they fall due, whilst minimising excess cash and liquid resources held.

The Association, as a matter of policy, does not enter into transactions of a speculative nature. At 31 March 2011 £8,818,309 (54%) (2010: £1,315,990 (7.7%)) of borrowings were subject to fixed rates of interest in excess of two years. At 31 March 2011 the Association had £nil (2010: £nil) in undrawn loan facilities.

#### **Transfers to Designated Resources**

The results for the year are shown in the Income and Expenditure Account on page 10.

Transfer to designated reserves:-

•	£
Major repairs reserve	18,487,196
Cyclical & current maintenance reserve	
•	18,487,196
Retained in revenue reserve	129,220
	18,616,416

#### **Members of Committee of Management**

The Members of the Committee of the Association during the year to 2011 were as follows:

(Chairperson)	E. Bradley	(Member)	W. Sharkey
(Vice Chairperson)	K. Adams-MacKenzie	(Member)	L. Malone
(Secretary)	J Miller	(Member)	J Hewitt
(Member)	S. Cameron	(Member)	T. Smart (resigned: August 2010)
(Member)	E Peden	(Member)	C. Flannagan (resigned: September 2010)
(Member)	R. Shannon	(Member)	A. Graham (resigned: October 2010)
(Member)	W Muir		

#### REPORT OF COMMITTEE OF MANAGEMENT

#### 31 MARCH 2011 (Continued)

#### **Fixed Assets**

Changes in fixed assets in the year are set out in notes 7 and 8 of the financial statements.

#### **Future Developments**

The Association will continue with its policy of improving the quality of housing and housing services within its area of activity working with its existing and new partners.

#### **Credit Payment Policy**

The Association's policy concerning the payment of its trade creditors complies with the Confederation of British Industry guidelines. The Association's standard payment terms are 30 days.

#### **Estate Maintenance**

The Association acts as factor to over one thousand owner-occupiers in the Gorbals area. Accounts are issued each year to recover the costs of common maintenance.

#### **Maintenance Policies**

The Association seeks to maintain its properties to the highest standard. To this end, programmes of cyclical repairs are carried out in the medium term to deal with the gradual and predictable deterioration of building components. It is expected that the cost of all these repairs would be charged to the Income and Expenditure Account.

In addition the Association has a long-term programme of major repairs to cover for works which have become necessary since the original development was completed, including works required by subsequent legislative changes. This includes replacement or repairs to features of the properties, which have come to the end of their economic lives. The cost of these repairs would be charged to the Income and Expenditure Account, unless it was agreed they could be capitalised within the terms outlined in the SORP 2005.

#### **Employee Involvement and Health & Safety**

The Association encourages employee involvement in all major initiatives.

#### Quality and Integrity of Personnel

The integrity and competence of personnel are ensured through high recruitment standards and subsequent training courses. High quality personnel are seen as an essential part of the control environment and the ethical standards expected are communicated through the Director.

#### **Going Concern**

The Committee of Management has reviewed the results for this year and has also reviewed the projections for the next five years. It, therefore, has a reasonable expectation that the Association has adequate resources to continue in operational existence for the foreseeable future. For this reason, the going concern basis has been adopted in these financial statements.

#### REPORT OF COMMITTEE OF MANAGEMENT

#### 31 MARCH 2011 (Continued)

#### **Budgetary Process**

Each year the Committee of Management approves the annual budget and rolling three-year strategic plan. Key risk areas are identified. Performance is monitored and relevant action taken throughout the year through quarterly reporting to the Committee of variances from the budget, updated forecasts for the year together with information on the key risk areas. Approval procedures are in place in respect of major areas of risk such as major contract tenders, expenditure and treasury management.

#### Rental income

The Association's Rent Policy is a points system based on the size, type and facilities of the accommodation. The policy ensures that the rent structure is easy to administer and covers the wide variations within the Association's properties. The point's value is reviewed annually to ensure that the rents cover the required costs. This policy follows the generally accepted practice/principles of the Housing Movement.

#### **Disabled employees**

Applications for employment by disabled persons are given full and fair consideration for all vacancies in accordance with their particular aptitudes and abilities. In the event of employees becoming disabled, every effort is made to retrain them in order that their employment with the Association may continue. It is the policy of the Association that training, career development and promotion opportunities should be available to all employees.

#### **Information for auditors**

As far as the Committee members are aware there is no relevant audit information of which the auditors are unaware and the Committee members have taken all the steps they ought to have taken to make themselves aware of any relevant audit information and to ensure that the auditors are aware of any such information.

#### **Auditors**

Baker Tilly UK Audit LLP has indicated its willingness to continue in office as auditors to the Association.

On behalf of the Committee of Management

Lea M. De

Secretary

187 Crown Street

Gorbals Glasgow

Date: 2-99/11

#### STATEMENT OF COMMITTEE RESPONSIBILITIES

The Committee of Management is responsible for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Under the legislation relating to Industrial and Provident Societies the Committee of Management are required to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the Association and of the surplus or deficit of the Association of that period. In preparing those financial statements the Committee of Management are required to:

- select suitable accounting policies and apply them consistently;
- observe the methods and principles in the RSL SORP;
- make reasonable and prudent judgements and estimates;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Association will continue in business.

#### The Committee of Management is also responsible for:

- keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the RSL and enable them to ensure that the financial statements comply with the Industrial and Provident Societies Act 1965 to 2002, the Housing (Scotland) Act 2001 and the Registered Social Landlords Accounting Requirements (Scotland) 2007;
- safeguarding the Association's assets; and
- taking reasonable steps for the prevention and detection of fraud.

#### COMMITTEE OF MANAGEMENT'S STATEMENT ON INTERNAL FINANCIAL CONTROL

#### 31 MARCH 2011

The Committee of Management acknowledge their ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate to the various business environments in which it operates. These controls are designed to give reasonable assurance with respect to:

- the reliability of financial information used within the Association or for publication;
- the proper authorisation and recording of transactions;
- the maintenance of proper accounting records; and
- the safeguarding of assets (against unauthorised use or disposition).

It is the Committee of Management's responsibility to establish and maintain systems of internal financial control. Such systems can only provide reasonable and not absolute assurance against material financial mis-statement or loss. Key elements include ensuring that;

- formal policies and procedures are in place, including the documentation of key systems and rules relating to the
  delegation of authorities, which allow the monitoring of controls and restrict the unauthorised use of the
  Association's assets.
- experienced and suitably qualified staff take responsibility for important business functions. Annual appraisal procedures have been established to maintain standards of performance.
- forecasts and budgets are prepared regularly which allow the Committee of Management and staff to monitor the key
  business risks and financial objectives, and progress towards financial plans set for the year and the medium term;
  regular management accounts are prepared promptly, providing relevant, reliable and up-to-date financial and other
  information and significant variances from budgets are investigated as appropriate.
- all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures from the Committee of Management members.
- the Committee of Management reviews reports from their director, and staff and from the internal and external auditors to provide reasonable assurance that control procedures are in place and are being followed. This includes a general review of the major risks facing the Association.
- formal procedures have been established for instituting appropriate action to correct weaknesses identified from the above reports.

#### COMMITTEE OF MANAGEMENT'S STATEMENT ON INTERNAL FINANCIAL CONTROL

# 31 MARCH 2011 (Continued)

The Committee of Management have implemented a system of internal financial control in the Association during the year ended 31 March 2011. This was reviewed between the year-end and the below date. The proper implementation of this will ensure that there are no weaknesses in internal financial controls, which could result in material losses, contingencies, or uncertainties, which require disclosure in the financial statements, or in the auditors' report on the financial statements.

By order of the Committee of Management

Jan MOO.

Date: 20/9/11

#### **AUDITORS' REPORT ON CORPORATE GOVERNANCE MATTERS**

#### **Corporate Governance**

In addition to our audit of the accounts, we have reviewed the Committee of Management's statement on pages 6 and 7 concerning the Association's compliance with the information required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing".

#### **Basis of Opinion**

We carried out our review having regard to Bulletin 2006/5 issued by the Auditing Practices Board. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reasons given for non-compliance.

#### **Opinion**

In our opinion the Statement on Internal Financial Control on pages 6 and 7 has provided the disclosures required by the section on Internal Financial Control within SFHA's publication "Raising Standards in Housing" and is consistent with the information which came to our attention as a result of our audit work on the financial statements.

Baker Tilly UK Ander (LP)
Baker Tilly UK Audit LLP

Statutory Audit LLP
Statutory Auditors
Chartered Accountants
Glasgow

Date: 28/9/11

#### **AUDITORS' REPORT TO THE MEMBERS OF**

#### NEW GORBALS HOUSING ASSOCIATION LIMITED

We have audited the financial statements of New Gorbals Housing Association Limited for the year ended 31 March 2011 on pages 12 to 32. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Association's members as a body, in accordance with section 9 of the Friendly and Industrial and Provident Societies Act 1968. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of the Committee of Management and auditor

As explained more fully in the Committee of Management's Responsibilities Statement set out on page 5, the Committee of Management are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the Association's affairs as at 31 March 2011 and of its income and expenditure for the year then ended; and
- have been prepared in accordance with the requirements of the Industrial and Provident Societies Acts 1965 to 2002,
   Schedule 7 of the Housing (Scotland) Act 2001 and the Registered Social Landlords Accounting Requirements (Scotland) Order 2007.

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Industrial and Provident Societies Acts 1965 to 2002 requires us to report to you if, in our opinion:

- a satisfactory system of control over transactions has not been maintained; or
- the Association has not kept proper accounting records; or
- the financial statements are not in agreement with the books of account of the Association; or
- we have not received all the information and explanations we require for our audit.

BAKER TILLY UK AUDIT LLP

Baker Tilly UK Ands W

Statutory Auditor Breckenridge House 274 Sauchiehall Street

Glasgow G2 3EH

Date. 28/9/11

#### **INCOME & EXPENDITURE ACCOUNT**

#### FOR THE YEAR ENDED 31 MARCH 2011

	Notes	2011	2010
		£	£
Turnover	2	5,997,559	5,168,433
Exceptional item:			
Dowry received for second stage transfer	3b	17,848,996	-
		23,846,555	5,168,433
Less: Operating costs	2	(4,889,241)	(4,844,255)
Operating Surplus	2	18,957,314	324,178
Gain on sale of fixed assets		26,500	18,555
Interest receivable		4,653	22,231
Interest payable	4	(372,051)	(244,958)
Surplus on ordinary activities before tax		18,616,416	120,006
Taxation on surplus on ordinary activities	5		(74,751)
Surplus for year after tax	17	18,616,416	45,255

The results for 2010 and 2011 relate wholly to continuing activities.

The Association has no recognised gains and losses other than those dealt with in the Income and Expenditure Account.

#### **BALANCE SHEET**

#### **AS AT 31 MARCH 2011**

	Notes	20	011	2010
		£	£	£
Tangible Fixed Assets				
Housing properties				
- gross cost less depreciation	7	85,260,991		83,254,753
SHG and other grants	7	(67,688,539)		(65,383,153)
		17,572,452		17,871,600
Other fixed assets	8		643,390	658,610
			18,215,842	18,530,210
<b>Current Assets</b>				
Debtors	9	1,089,115		1,566,282
Cash at hand and in Bank		19,940,076		1,502,009
		21,029,191		3,068,291
Current Liabilities				
Creditors due within one year	10	(2,319,660)		(2,904,318)
Net current assets			18,709,531	163,973
Total assets less current liabilities			36,925,373	18,694,183
Creditors due after more than one year	11		(16,184,840)	(16,799,066)
Pension liability	14		(229,000)	(10,755,000)
1 Chiston hability	1-1		(22),000)	
Net Assets			20,511,533	1,895,117
Net Assets			20,011,000	1,000,111
Capital and Reserves				
Capital and Reserves				
Share capital	16		162	162
Designated reserves	6		20,004,128	1,516,932
Revenue reserve	17		278,243	378,023
Pensions reserve	17		229,000	- -
Total shareholders' funds			20,511,533	1,895,117

These financial statements were approved by the Committee of Management and authorised for issue on 20th September 2011and signed on their behalf by:

Secretary: Jem Molone

Member: Raymond Thanna

#### **CASH FLOW STATEMENT**

## **YEAR TO 31 MARCH 2011**

• •	201	1	2010	
	£	£	£	
Net cash inflow/(outflow) from operating activities		19,084,667	(3,080,351)	
Returns on investments and servicing of finance				
Interest received	4,653		22,231	
Interest paid out	(372,051)		(244,958)	
Net cash outflow from returns on investments and servicing of finance		(367,398)	(222,727)	
Taxation				
Corporation tax paid	(74,528)		(126,550)	
Less: Grants received		(= 4 == 0)	- (10.5.770)	
Net cash (outflow) on taxation		(74,528)	(126,550)	
Investing activities				
Payments to acquire housing properties	(2,405,127)		(8,359,186)	
Purchase of other fixed assets	(38,523)		(41,038)	
HAG and other grants received	2,305,386		3,857,971	
Sales of tangible fixed assets – properties	26,500		18,555	
Sales of tangible fixed assets – other	-		2,346	
Net cash (outflow) from investing activities		(111,764)	(4,521352)	
Net cash inflow/(outflow) before financing		18,531,977	(7,950,980)	
Financing				
Issue of share capital	12		16	
Loans repaid	(4,054,358)		(495,762)	
Loans received	3,562,157		5,583,539	
Net cash (outflow)/inflow from financing		(492,189)	5,087,793	
Increase/(Decrease) in cash		18,038,788	(2,863,187)	

#### NOTES TO THE FINANCIAL STATEMENTS

#### **AS AT 31 MARCH 2011**

#### 1. Principal Accounting Policies

The Association is incorporated under the Industrial and Provident Societies Act 1965 and is registered with the Financial Services Authority. The accounts have been prepared in compliance with The Registered Social Landlords Accounting Requirements (Scotland) Order 2007 and The Statement of Recommended Practice (SORP), "Accounting by Registered Social Landlords" 2008 and applicable Accounting Standards. The Association has adopted early the requirements of the SORP Update 2010 in respect of "Commercial acquisitions".

#### a) Basis of Preparation

The accounts are prepared under the historical cost convention and on a going concern basis.

#### b) Turnover

Turnover relates to the income from the letting of properties at affordable rents, and the supply of factoring services. In addition, this year a dowry was received in respect of the stock transfer and recognised as turnover in line with the statement of recognised produce: Accounting by Registered Social Housing Landlords Update 2010.

#### c) Fixed assets - Housing land and buildings

Properties included in housing properties are stated at cost. The cost of such properties includes the following:

- (i) cost of acquiring land and buildings
- (ii) development expenditure including applicable overheads
- (iii) interest charged on the loans raised to finance the scheme

These costs are either termed "qualifying costs" by the grant awarding body for approved HAG schemes and are considered for mortgage loans by the relevant lending authorities or they are met out of the Association's reserves.

Shared ownership properties are included in housing properties at cost, less any provisions needed for depreciation or impairment.

All invoices and architects' certificates relating to capital expenditure incurred in the year at gross value before retentions are included in the financial statements for the year, provided that the dates of issue or valuations are prior to the year end.

Development costs are capitalised to the extent that they are attributable to specific schemes and where such costs are not felt to be excessive.

If expenditure does not qualify for HAG, it is nevertheless capitalised.

Expenditure on schemes which are subsequently aborted is written off in the year in which it is recognised that the scheme will not be developed to completion.

Interest on the loan financing the development is capitalised up to the relevant date of completion.

#### NOTES TO THE FINANCIAL STATEMENTS

## AS AT 31 MARCH 2011 (Continued)

#### d) Housing Association Grants

Housing Association Grants (HAG) are used to reduce the bank loan in respect of an approved scheme. The amount of HAG is calculated on the qualifying cost of the scheme in accordance with instructions issued by the grant awarding body. HAG and other grants are repayable under certain circumstances. These include the disposal of the properties to which the grants relate.

#### e) Depreciation

#### **Housing Land and Buildings**

Housing Properties are stated at cost, less social housing and other public grants and less accumulated depreciation. Depreciation is charged on a straight-line basis over the expected economic useful lives of the properties at an annual rate of 2%. No depreciation is charged on the cost of land.

#### **Other Fixed Assets**

A full year's depreciation is charged in the year of acquisition but no charge is made in the year of disposal. Depreciation is charged at rates estimated to write off costs less the estimated residual value over the expected useful life, as follows:

Office Premises - 2% straight line Furniture and Fittings & equipment - 25% straight line

#### f) Impairment of fixed assets

Reviews for impairment of housing properties are carried out on an annual basis and any impairment in an income-generating unit is recognised by a charge to the income and expenditure account. Impairment is recognised where the carrying value of an income-generating unit exceeds the higher of its net realisable value or its value in use. Value in use represents the net present value of expected future cash flows from these units.

Impairment of assets would be recognised in the income and expenditure account.

#### g) Major Repairs Reserve

Accrued major repair expenditure, being the Association's commitment to undertake major repairs to its properties, is set aside in a designated reserve.

#### h) Cyclical Maintenance Reserve

The reserve is based on the Associations' Liability to maintain the housing properties in accordance with a planned program of works.

#### NOTES TO THE FINANCIAL STATEMENTS

#### AS AT 31 MARCH 2011 (Continued)

#### i) Pension

The Association participates in the centralised Scottish Federation of Housing Association's defined benefits pension scheme and retirement benefits to employees of the Association are funded by the contributions from all participating employers and employees in the Scheme. Payments are made to the independently administered Pensions Trust in accordance with periodic calculations by consulting actuaries and are based on pension costs applicable across the various participating Associations taken as a whole.

The expected cost to the Association of pensions is charged to income so as to spread the cost of pensions over the service lives of the employees in the scheme taken as a whole.

The Association, as a result of staff transferring during the GHA stock transfer, is now an admitted member of Strathclyde Pension Fund (SPF). The basis of admittance is that of a closed scheme and only transferred employees who already are or wish to join can be a member of this scheme. Retirement benefits to these employees are funded by the contributions from all participating employers and employees in the Fund. Payments are made to the independently administered Fund in accordance with periodic calculations by consulting actuaries and are based on pension costs applicable across the various participating member employers. As a closed scheme a slightly higher calculated rate is payable by the Association to reflect the limited future membership of the scheme.

The Association has fully adopted accounting standard FRS17 'Retirement Benefits' for the SPF Scheme. The impact of this standard has been reflected throughout the financial statements. However, this year as the transfer occurred on 28 March 2011 only the FRS17 liability of £229,000 is reflected in these financial statements.

The SPF Scheme is a defined benefit scheme which is externally funded and contracted out of the State Earnings Related Pension Scheme. The contributions are determined by qualified actuaries on the basis of periodic valuations using the projected unit method.

For defined benefit schemes the amount charged to the Income and Expenditure account in respect of pension costs and other post retirement benefits is the estimated regular cost of providing the benefits accrued in the year, adjusted to reflect variations from that cost. The interest cost and expected return on assets are included within other finance costs.

Defined benefit schemes are funded, with the assets held separately from the company in separate trustee administered funds. Full actuarial valuations, by a professionally qualified actuary, are obtained at least every three years, and updated to reflect current conditions at each balance sheet date. The pension scheme assets are measured at fair value. The pension scheme liabilities are measured using the projected unit method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency. A pension scheme asset is recognised on the balance sheet only to the extent that the surplus may be recovered by reduced future contributions or to the extent that the trustees have agreed a refund from the scheme at the balance sheet date. A pension scheme liability is recognised to the extent that the company has a legal or constructive obligation to settle the liability.

A reserve equal to the amount of any pension liability is established.

#### NOTES TO THE FINANCIAL STATEMENTS

#### AS AT 31 MARCH 2011 (Continued)

#### j) Apportionment of Management Expenses

Direct employee administration and operating costs have been apportioned to the income and expenditure account cost centres on the basis of the time spent by the staff that are directly engaged in each of the operations dealt with in those accounts.

#### k) Allocation of Owner Occupier Income

Monies charged and received from owner-occupiers for common feu maintenance is credited into the income and expenditure account within the accounting period in which it is charged.

#### 1) Sale of housing properties

Properties are disposed of under the appropriate legislation and guidance. All costs and grants relating to the share of property sold are removed from the financial statements at the date of sale, except for first tranche sales. Any grants received that cannot be repaid from the proceeds of sale are abated and the grants removed from the financial statements.

First tranche Shared Ownership disposals are credited to turnover on completion, the cost of construction of these sales is taken to operating costs. Disposals of subsequent tranches are treated as fixed asset disposals with the gain or loss on disposal taken to the income and expenditure account, in accordance with the Statement of Recommended Practice.

Disposals under shared equity schemes are accounted for in the income and expenditure account. The remaining equity in properties sold before 1 April 2008 is treated as a fixed asset investment, which is matched with the grant received. For properties sold after 1 April 2008 the standard security over the remaining equity lies with the Scottish Government and is therefore not reflected in the Association's balance sheet.

#### m) Improvements

Improvements are capitalised where these result in an enhancement of the economic benefits of the property. Such enhancement can occur if the improvements result in:-

- an increase in rental income or
- a material reduction in future maintenance costs or
- a significant extension of the life of the property.

Works to existing properties, which fail to meet the above criteria, are charged to the income and expenditure account.

#### n) Value added tax

The Association is VAT registered. However, a large proportion of the Association's income, namely rents, is exempt for VAT purposes and therefore gives rise to a partial exemption calculation. Expenditure as a result is shown inclusive of VAT.

#### NOTES TO THE FINANCIAL STATEMENTS

## AS AT 31 MARCH 2011 (Continued)

# 2. Particulars of turnover, operating costs and operating surplus

	Note	Turnover £	Operating Costs £	Operating Surplus/ (Deficit) £	2010 Total £
Social lettings	3a	4,976,210	(3,704,466)	1,271,744	390,406
Other Activities - General	<b>3b</b>	1,021,349 5,997,559	(1,184,775) (4,889,241)	(163,426) 1,108,318	(66,228) 324,178
Other Activities – Exceptional	3b	17,848,996 23,846,555	(4,889,241)	17,848,996 18,957,314	324,178
2010	,	5,168,433	(4,844,255)	324,178	

## NOTES TO THE FINANCIAL STATEMENTS AS AT 31 MARCH 2011 (Continued)

#### 3a. Particulars of income and expenditure from lettings

	General Needs Housing £	Supported Housing £	Shared Ownership £	2011 Total £	2010 Total £
Income from lettings					
Rent receivable net of					
Identifiable Service Charges	4,404,102	262,198	33,875	4,700,175	4,195,233
Service Charges	223,452	56,526	5,602	285,580	263,398
Gross income from rents and service charges	4,627,554	318,724	39,477	4,985,755	4,458,631
Less: Voids	(7,997)	(1,548)	-	(9,545)	(9,193)
	4,619,557	317,176	39,477	4,976,210	4,449,438
Grants from the Scottish Ministers	-	-	-	-	-
<b>Total Income from Social Letting Activities</b>	4,619,557	317,176	39,477	4,976,210	4,449,438
Expenditure on Letting Activities					
Service costs	605,186	30,540	-	635,726	615,258
Management and maintenance administration costs	1,355,608	71,691	29,665	1,456,964	1,342,829
Planned and cyclical maintenance including major repair costs	649,562	31,448	-	681,010	1,134,578
Reactive maintenance costs	474,866	30,077	-	504,943	625,844
Bad debts – rents and service charges	25,718	1,216	-	26,934	4,262
Depreciation of social housing	382,656	3,037	13,196	398,889	336,261
Operating costs for social letting activities	3,493,596	168,009	42,861	3,704,466	4,059,032
Operating Surplus for social letting	1,125,961	149,167	(3,384)	1,271,744	390,406
Operating Surplus for social letting - 2010	455,508	52,747	(117,849)	390,406	

The amount of service charges receivable on housing accommodation not eligible for Housing Benefit was £nil (2010 - £nil).

The total amount of major repairs expenditure incurred in the year was £303,478 (2010 - £305,279). No major repairs were capitalised (2010 - £nil).

# NOTES TO THE FINANCIAL STATEMENTS AS AT 31 MARCH 2011 (Continued)

# 3b Particulars of turnover, operating costs and operating surplus or deficit from other activities

	Grants from Scottish Ministers	Other revenue grants	Supportin g people income	Other income	Total Turnover	Operating costs – bad debts	Other operating costs	Operating surplus or deficit	Operating surplus or deficit for previous period of account
	£	£	£	£	£	£	£	£	£
Wider Action/wider role	-	-	-	-	_	-	-	-	-
Care and repair of property	-	-	-	-	-	-	-	-	-
Factoring	-	-	-	831,558	831,558	(21,882)	(805,770)	3,906	3,078
Development activities	_	-	-	-	-	-	-	-	-
Support activities	-	-	-	-	-	-	-	-	-
Care activities	-	-	-	-	-	-	-	-	-
Agency services for RSLs	-	-	-	38,704	38,704	-	(32,240)	6,464	-
Other agency/management services	-	-	-	-	-	-	-	-	-
Developments for sale to RSLs	-	-	-	-	-	-	-	-	-
Developments and improvements for sale to non Registered social landlords, (including first tranche shared ownership sales)	-	-	_	_	-	_	-	-	_
Stock transfer dowry (note 23) - Exception	-		-	17,848,996	17,848,996	-	-	17,848,996	-
Other activities	-	127,691	-	23,396	151,087	-	(324,883)	(173,796)	(69,306)
Total from other activities	-	127,691		18,742,654	18,870,345	(21,882)	(1,162,893)	17,685,570	(66,228)
2010	-	13,976	-	705,019	718,995	(2,362)	(782,861)	(66,228)	

#### NOTES TO THE FINANCIAL STATEMENTS

# AS AT 31 MARCH 2011 (Continued)

#### 4. Interest payable

	2011	2010
	£	£
Total interest incurred	372,051	244,958
Capitalised interest	-	

#### 5. Taxation

The Association gained charitable status in the year ending 31 March 2010 and is no longer liable for tax on its ordinary activities.

#### 6. Designated Reserves

Designated Reserves	Opening Transfer Balance from Reserve		Closing Balance	
	£	£	£	
Major Repair Reserve	1,265,492	18,487,196	19,752,688	
Cyclical and current maintenance reserve	251,440	-	251,440	
	1,516,932	18,487,196	20,004,128	

The major repair reserve is expected to be released in line with our major repair programme in 2011/12 and 2012/13.

## NOTES TO THE FINANCIAL STATEMENTS

# As at 31 MARCH 2011 (Continued)

# 7. Tangible Assets – Housing properties

	Housing Properties held for letting	Shared Ownership Properties	Housing Properties under Construction	Total
	£	£		£
Cost				
At 1 April 2010	73,144,325	1,784,388	9,921,626	84,850,339
Additions during the year	807,537	-	1,597,589	2,405,127
Disposals during the year	-	-	-	_
Transfers	9,574,185	_	(9,574,185)	
At 31 March 2011	83,526,047	1,784,388	1,945,030	87,255,466
Depreciation				
At 1 April 2010	1,468,401	127,185	-	1,595,586
Provided during the year	385,694	13,196	-	398,889
Disposals during the year	-		-	
At 31 March 2011	1,854,095	140,382	_	1,994,475
Cost less depreciation	81,671,952	1,644,006	1,945,030	85,260,991
Cost less depreciation	01,071,932	1,044,000	1,243,030	05,200,991
Grants				
At 1 April 2010	57,659,096	1,141,591	6,582,466	65,383,153
Additions during the year	1,013,683	-,,	1,291,703	2,305,386
Disposals during the year	-	_	, , -	, , -
Transfers	6,317,599	-	(6,317,599)	-
At 31 March 2011	64,990,378	1,141,591	1,556,570	67,688,539
Net Book Value				
As at 31 March 2011	16,681,575	502,415	388,461	17,572,452
As at 31 March 2010	14,016,828	515,612	3,339,160	17,871,600

None of the Associations properties is held under a lease.

#### NOTES TO THE FINANCIAL STATEMENTS

# AS AT 31 MARCH 2011 (Continued)

#### 8. Other Fixed Assets

9.

	Office premises £	Furniture, fittings and office equipment	Total £
Cost	<b>~</b>	<b>~</b>	<b>~</b>
At 1 April 2010	695,363	451,151	1,146,514
Additions during the year	8,890	29,633	38,523
At 31 March 2011	704,253	480,784	1,185,037
Depreciation			
At 1 April 2010	110,961	376,943	487,904
Provided during the year	11,866	41,877	53,743
At 31 March 2011	122,827	418,820	541,647
Net Book Value			
As at 31 March 2011	581,426	61,964	643,390
As at 31 March 2010	584,402	74,208	658,610
There are no fixed assets held under lease agreements.			
Debtors			
		2011	2010
Amounts falling due within one year:		£	£
Gross rents arrears		146,558	397,504
Less: bad debt provision		(71,164)	(44,230)
1		75,394	353,274
Prepayments and accrued income		79,583	49,541
Other debtors		934,138	1,163,467
		1,089,115	1,566,282

#### NOTES TO THE FINANCIAL STATEMENTS

## AS AT 31 MARCH 2011 (Continued)

10.	Creditors due within one year	2011 £	2010 £
	Bank overdraft	457,488	58,209
	Loans	648,176	•
	Trade creditors	715,371	522,780 889,860
	Accruals and deferred income	137,514	
	Other taxation and Social Security	27,346	238,547
	Rents in advance	77,399	25,484
	Other creditors		55,640
		44,979	383,518
	Corporation tax payable Capital works and retentions	211 207	74,751
	Capital works and retentions	211,387	655,529
		2,319,660	2,904,318
11.	Creditors due after more than one year	2011 £	2010 £
	Loans	15,870,032	16,487,629
	Deferred income	314,808	311,437
	Solving mediae	16,184,840	16,799,066
	Loans are secured by specific charges on the Association's ranging from 1.20% to 6.72% (2010: 0.77% to 6.55%).	properties at varying ra	ates of interest
	In one year or less	648 176	522 780

In one year or less	648,176	522,780
Between one and five years	1,322,503	1,568,340
In five years or more	14,547,530	14,919,289
-	16,518,209	17,010,409

#### NOTES TO THE FINANCIAL STATEMENTS

## AS AT 31 MARCH 2011 (Continued)

#### 12. Employees

Staff costs during year	2011 £	2010 £
Wages and salaries	1,037,720	1,001,732
Social security costs	85,593	82,286
Other pension costs	123,583	117,145
	1,246,896	1,201,163
The average full time number of persons employed by the Association during the year were as follows:	No	No
Housing/Administrative and Finance Staff	34	32

The Directors are defined as the members of the Committee of Management, the Housing Association Director and any other person reporting directly to the Housing Association Director or the Committee of Management whose total emoluments exceed £60,000 per year.

	£	£
Aggregate Emoluments payable to Directors (including pension contributions and benefits in kind)	76,938	75,245
Emoluments payable to Highest Paid Director (excluding pension contributions)	66 671	65 204
(excluding pension contributions)	66,671	65,204

The emoluments of the directors whose emoluments, including pension contributions, were over £60,000

	2011	2010
	No	No
£60,001 to £70,000	-	-
£70,001 to £80,000	1	1

The Director is an ordinary member of the Association's pension scheme described in note 13. No enhanced or special terms apply to memberships and he has no other pension arrangements to which the Association contribute. The Association's contributions for the Director in the year amounted to £10,267 (2010 - £10,041).

Total expenses reimbursed insofar as not chargeable to UK Income Tax

- Director	-	-
- Committee of Management	_	_

No member of the Committee of Management received any emoluments in respect of their services to the Association.

#### NOTES TO THE FINANCIAL STATEMENTS

#### AS AT 31 MARCH 2011 (Continued)

#### 13. Pension Fund – Scottish Housing Associations Pension Scheme

New Gorbals Housing Association Limited participates in the SHAPS (the "Scheme"). The Scheme is funded and is contracted out of the State Pension scheme.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to an individual participating employer as the Scheme is a multi-employer arrangement where the assets are co-mingled for investment purposes, benefits are paid from the total Scheme assets, and the contribution rate for all employers is set by reference to the overall financial position of the Scheme rather than by reference to individual employer experience. Accordingly, due to the nature of the Scheme, the accounting charge for the period under FRS17 represents the employer contribution payable.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required so that the Scheme can meet its pension obligations as they fall due.

The last formal valuation of the Scheme was performed at 30 September 2009 by a professionally qualified actuary using the Projected Unit Credit method. The market value of the Scheme's assets as at the valuation date was £295 million. The valuation showed a shortfall of assets compared to liabilities of £160 million, equivalent to a past service funding level of 64.8%.

The Scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30 September 2010. Such a report is required by legislation for years in which a full actuarial valuation is not carried out. The funding update revealed an increase in the assets of the Scheme to £335 million and indicated an increase in the shortfall of assets compared to liabilities to approximately £162 million, equivalent to a past service funding level of 67.4%

Following a change in legislation in September 2005 there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buy-out basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out debt is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the employers). The leaving employer's debt therefore includes a share of any 'orphan' liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.

New Gorbals Housing Association Limited has been notified by The Pensions Trust of the estimated employer debt on withdrawal from the SFHA Scheme based on the financial position of the Scheme as at 30 September 2010. As of this date the estimated employer debt for New Gorbals Housing Association Limited was £3,055,600.

#### NOTES TO THE FINANCIAL STATEMENTS

#### AS AT 31 MARCH 2011 (Continued)

#### 13. Pension Fund – Scottish Housing Associations Pension Scheme (continued)

The Scheme offers five benefit structures to employers, namely:

- Final salary with a 1/60<sup>th</sup> accrual rate.
- Career average revalued earnings with a 1/60<sup>th</sup> accrual rate.
- Career average revalued earnings with a 1/70<sup>th</sup> accrual rate.
- Career average revalued earnings with a 1/80<sup>th</sup> accrual rate.
- Career average revalued earnings with a 1/120<sup>th</sup> accrual rate, contracted in.

An employer can elect to operate different benefit structures for their active members (as at the first day of April in any given year) and their new entrants. An employer can only operate one open benefit structure at any one time. An open benefit structure is one which new entrants are able to join.

New Gorbals Housing Association has elected to operate the final salary with a 1/60<sup>th</sup> accrual rate benefit option for active members as at 31 March 2011 and the same benefit structure for new entrants.

During the accounting period New Gorbals Housing Association paid contributions at the rate of 15.4% of pensionable salaries. Member contributions were 7%.

As at the balance sheet date there were 24 active members of the Scheme employed by New Gorbals Housing Association. The annual pensionable payroll in respect of these members was £837,808.

New Gorbals Housing Association continues to offer membership of the Scheme to its employees.

The key valuation assumptions used to determine the assets and liabilities of the Scottish Housing Associations' Pension Scheme are:

2009 Valuation Assumptions	% p.a.
Investment return pre retirement	7.4
Investment return post retirement – Non pensioners	4.6
Investment return post retirement - Pensioners	4.8
Rate of salary increases	4.5
Rate of pension increases	
- Pension accrued pre 6 April 2005 in excess of GMP	2.9
- Pension accrued post 6 April 2005 (for leavers before 1 October 1993 pension increases are 5.0%)	2.2
Rate of price inflation	3.0

Mortality Tables	
Non-	SAPS (S1PA) All Pensioners Year of Birth Long Cohort with
pensioners	1% p.a.
1	minimum improvement
Pensioners	SAPS (S1PA) All Pensioners Year of Birth Long Cohort with
	1% p.a.
	Minimum improvement

#### NOTES TO THE FINANCIAL STATEMENTS

# AS AT 31 MARCH 2011 (Continued)

#### 13. Pension Fund – Scottish Housing Associations Pension Scheme (continued)

Contribution Rates for Future Service (payable from 1 April 2011)	% p.a.
Final salary 1/60ths	19.2
Career average revalued earnings 1/60ths	17.1
Career average revalued earnings 1/70ths	14.9
Career average revalued earnings 1/80ths	13.2
Career average revalued earnings 1/120ths	9.4
Additional rate for deficit contributions*	10.4

(\*expressed in nominal pound terms (for each employer) increasing each 1 April in line with the rate of salary increases assumption. Earnings as at 30 September 2009 are used as the reference point for calculation the additional contributions).

#### 14. Related Parties

Tenants, sharing owners and owners who are members of the Committee of Management are not treated differently to any other tenants or owners. City Councilors who are members of the Committee of Management declare their interests relating to relevant decisions taken by the Association or the City Council.

2011 £	2010 £
11,088	10,328
11,088	5,240 15,568
2011	2010 £
162 12 (12)	285 16 (139)
	£ 11,088

Each member of the Association holds one share of £1 in the Association. These shares carry no rights to dividend or distributions on a winding up. When a shareholder ceases to be a member, that person's share is cancelled and the amount paid thereon becomes the property of the Association. Each member has a right to vote at members' meetings.

# NOTES TO THE FINANCIAL STATEMENTS

# AS AT 31 MARCH 2011 (Continued)

#### 17. Revenue reserve

	Surpl Trans	ing revenue reserve us for year afer to designated reserves (note 6) afer to pension reserve (note 23)	2011 Pension Reserve £ - - 229,000	2011 Revenue Reserve £ 378,023 18,616,416 (18,487,196) (229,000)	2010 Revenue Assets £ 332,768 45,255
			229,000	279,243	378,023
18.	Notes	to the Cash Flow Statement			
				2011 £	2010 £
	(a)	Reconciliation of operating surplus to inflow from operating activities	net cash		
		Surplus for year before taxation Profit on sale of fixed assets Add: Interest payable Less: Interest receivable Operating surplus for the year Depreciation Cancellation of share capital Decrease/(Increase) in debtors (Decrease) in creditors Increase in pension liability Net cash inflow/(outflow) from operatinactivities	ng	18,616,416 (26,500) 372,051 (4,653) 18,957,314 452,632 (12) 477,167 (1,031,434) 229,000	120,006 (18,555) 244,958 (22,231) 324,178 386,176 (139) (492,231) (3,298,335)
	(b)	Reconciliation of net cash flow to move Increase/(Decrease) in cash for the year Loans received Loan repayments Change in net debt Net debt as at 1 April 2010 Net debt as at 31 March 2011		18,038,788 (3,562,157) 4,054,357 18,530,989 (15,566,609) 2,964,380	(2,863,187) (5,583,539) 495,762 (7,950,964) (7,615,645) (15,566,609)

#### NOTES TO THE FINANCIAL STATEMENTS

# AS AT 31 MARCH 2011 (Continued)

# (c) Analysis of Changes in net debt

	As at 31 March 2010 £	Cash Flow £	Other Changes £	As at 31 March 2011 £
Cash at bank and in hand	1,502,009	18,438,067	_	19,940,076
Bank Overdrafts	(58,209)	(399,279)	-	(457,488)
Debt due within one year	(522,780)	522,780	(648,176)	(648,176)
Debt due after one year	(16,487,629)	(30,579)	648,176	(15,870,032)
	(15,566,609)	18,530,989	-	2,964,380

#### 19. Capital Commitments

	2011 £	2010 £
Expenditure authorised by the Committee of Management less certified	57,100,000	2,000,000

This will be funded by £44.3m of Housing Association Grant funding and £12.8m of private finance.

#### 20. Contingent Liabilities

#### **Communities Scotland Stock Transfer**

Various financial provisions were incorporated in the legal documentation when the Association acquired housing stock from Communities Scotland in 2002. The Association is required to account for major repair, capital expenditure and sales of properties under the Right to Buy legislation. At 31 March 2011, the Association had not breached these provisions.

#### **Pensions**

New Gorbals Housing Association has been notified by the Pensions Trust of the estimated employer debt on withdrawal from the Scheme based on the financial position of the Scheme as at 30 September 2010. As of this date the estimated employer debt for New Gorbals Housing Association was £3,055,600. The Association has no current plans to withdraw from the scheme.

At 31 March 2011, the Association had no other contingent liabilities (2010 - £nil).

#### 21. Unit numbers

	2011	2010
	£	£
General needs	2,505	1,232
Supported	104	104
Shared ownership	24	24
	2,633	1,360

#### NOTES TO THE FINANCIAL STATEMENTS

# AS AT 31 MARCH 2011 (Continued)

#### 22. Stock Transfer

On 28 March 2011 the Association undertook a Stock Transfer with Glasgow Housing Association. The Association acquired property, fixtures and fittings, rent arrears and a pension liability. The Association received a dowry payment along with the stock transfer (note 3b). Funds of £17,922,975 were paid to the Association to take the stock in recognition of future repair and improvement work that is required to these properties. The transfer included £117,060 in relation to rent arrears acquired and £37,961 for a prepayment of a lease. Off set against this was a pension deficit of £229,000 related to the transfer of staff to the Association from Glasgow Housing Association.

At the year end the Association had the following balances included within the balance sheet relating to the Stock Transfer undertaken at the year end:

	ı
Rent arrears	117,060
Prepayments and accrued income	37,961
Cash balances	17,922,975
Pension liability	(229,000)
Stock transfer dowry	17,848,996

#### 23. Pension Fund – Strathclyde Pension Fund

Following the stock transfer on 28 March 2011, the liability at this date was £229,000. The association will account for future movements on this scheme in line with FRS 17 in future accounting periods.